

# PRESS RELEASE

For Immediate Release

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## Client Collections Soar as Agency Recovers Over \$1,000,000 in Additional Funds

TAMPA, Fla., Dec. 19 /PRNewswire/ -- Hunter Warfield, Inc. (HWI), a firm specializing in debt collection and asset investigation, has announced the recovery of over one million dollars in additional funds owed its clients due to a new value-added program to collect interest on multi-housing debt. Hunter Warfield's clients, who own and manage properties from coast to coast, are seeing the benefits of interest and are increasing collection revenue amounts at a much faster pace.

In a time of economic chaos and rapidly changing market conditions, Hunter Warfield utilizes a systematic strategy and value-added services to keep their collections on target. The strategically designed interest program, which is the first of its kind in the multi-housing industry, is a contributing force behind quicker collections because adding interest to delinquent accounts is an incentive for debtors to provide prompter payments. Laws permitting interest charges have been in effect for years but vary by state. Complying with state laws and properly accounting for the accumulated amounts is a difficult undertaking. "The program has boosted client confidence in Hunter Warfield's ability to increase overall liquidations. We have surpassed our expected results," said Todd Wahl, V.P. Business Operations for Hunter Warfield. "We are confident in our ability to increase our clients' collection revenue by at least 10%, even in this tough economical market. Additionally, our new clients can expect significantly higher liquidations rates than our industry competitors because of this one value-added service," Wahl also noted.

"Charging interest in strict accordance with state laws is allowing us to collect more and charge less," said Stephen Sobota, Chief Executive Officer of Hunter Warfield. "Additionally, there are no upfront costs to our clients. The program expenses are fully funded by Hunter Warfield."

The company applies interest at the applicable rate to maximize our clients' recovery, which provides the leverage that motivates a debtor to quickly pay the balance. "Pay now or pay more is a powerful incentive," Sobota, indicated. "While other agencies are settling for just a portion of an account balance, Hunter Warfield is poised to collect the full amount. We are offering a bankable benefit to our clients, and, most importantly, we are furthering their success."

"We have spent an enormous amount of resources in developing this program to increase payments and reduce collection fees for our clients. By combining our cutting-edge technology with a team of thoroughly trained professionals, Hunter Warfield is affording property owners and managers the opportunity to maximize their bottom line and the million dollars in additional revenue is just a start," said Sobota.

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